

Reward Magnitude Effects on Sequential Risky Choices in Rats

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Probabilistic choice

- Choice between an outcome that is uncertain and one that is certain

P(reward) = **1.00**
2 pellets of food

P(reward) = **.33**
6 pellets of food



Probabilistic choice

- Choice between an outcome that is uncertain and one that is certain

P(reward) = **1.00**
2 pellets of food

P(reward) = **.90**
6 pellets of food



Probabilistic choice

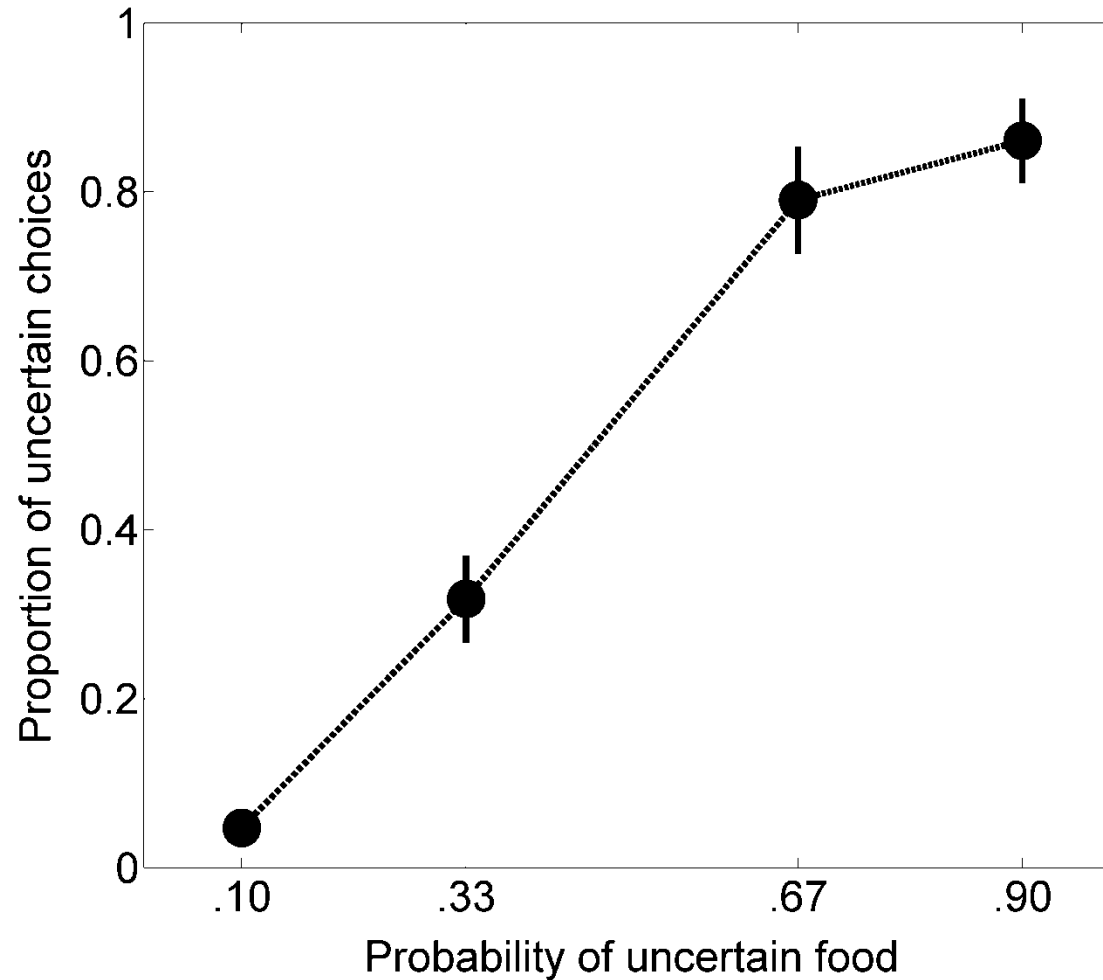
- Choice between an outcome that is uncertain and one that is certain

P(reward) = **1.00**
2 pellets of food

P(reward) = **.10**
6 pellets of food



Probabilistic choice



Sequential probabilistic choice

- Risky choices do not always occur in isolation
- Differences in choice behavior depending on if choices are one-shot or sequential
 - Keren and Wagenaar (1987)
- The previous outcome of a choice has been shown to affect subsequent choice
 - Greggers and Menzel (1993), Hayden and Platt (2007), Marsh and Kacelnik (2002), McCoy and Platt (2005), Stopper and Floresco (2010), Thaler and Johnson (1990)



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Sequential probabilistic choice

- Previous research (Marshall & Kirkpatrick, accepted)
 - Certain outcome: **1** or **3** pellets
 - Uncertain outcome: **0**, **3**, or **9** pellets
- How did choice behavior differ depending on most recent outcome?

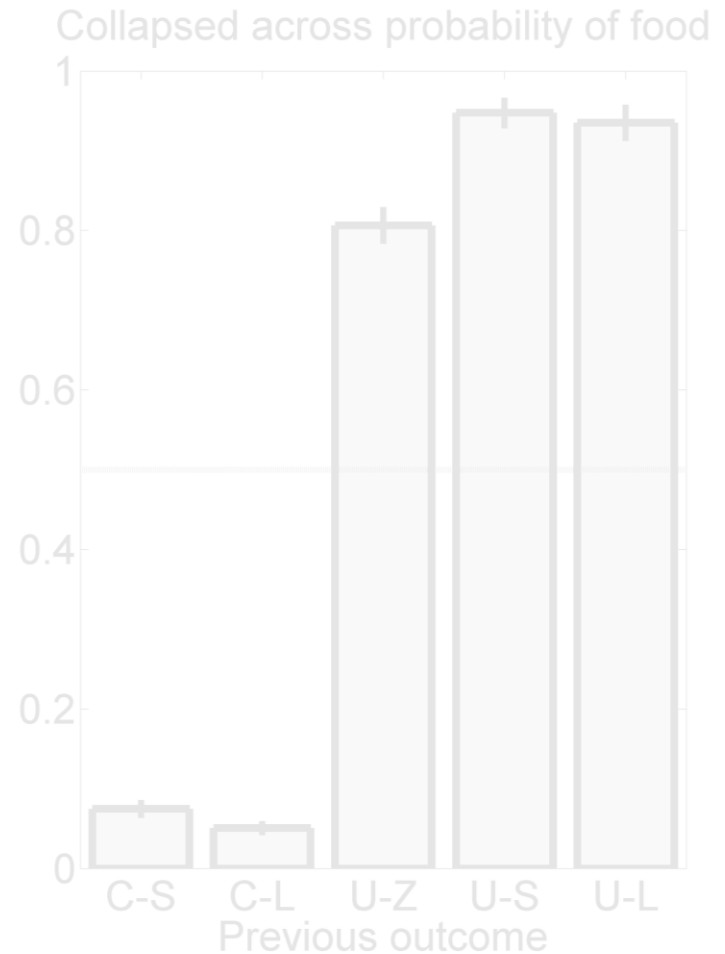
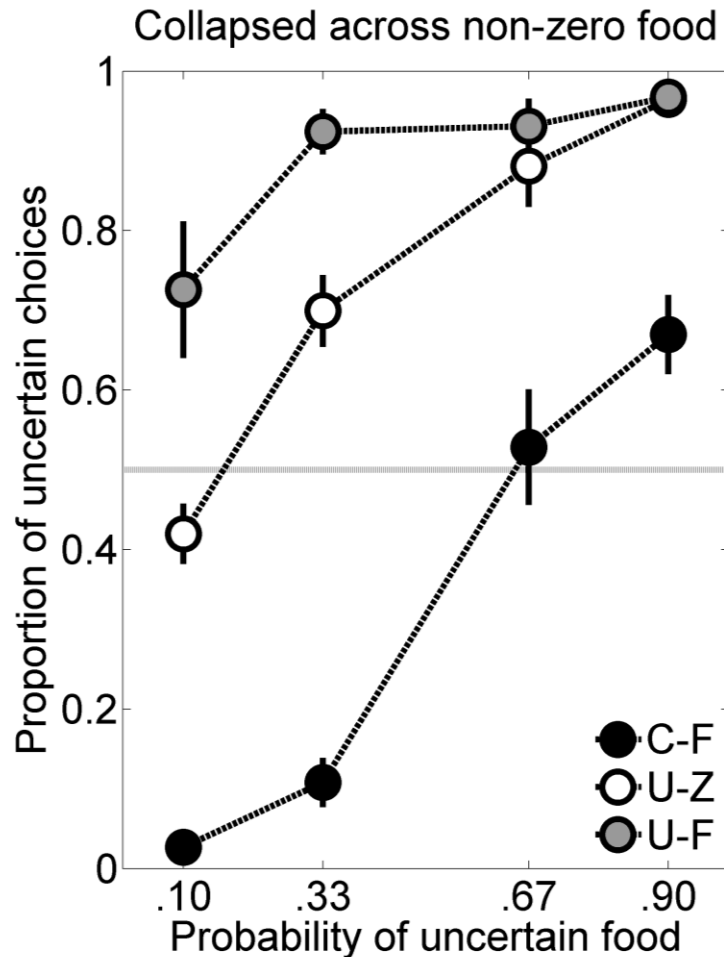


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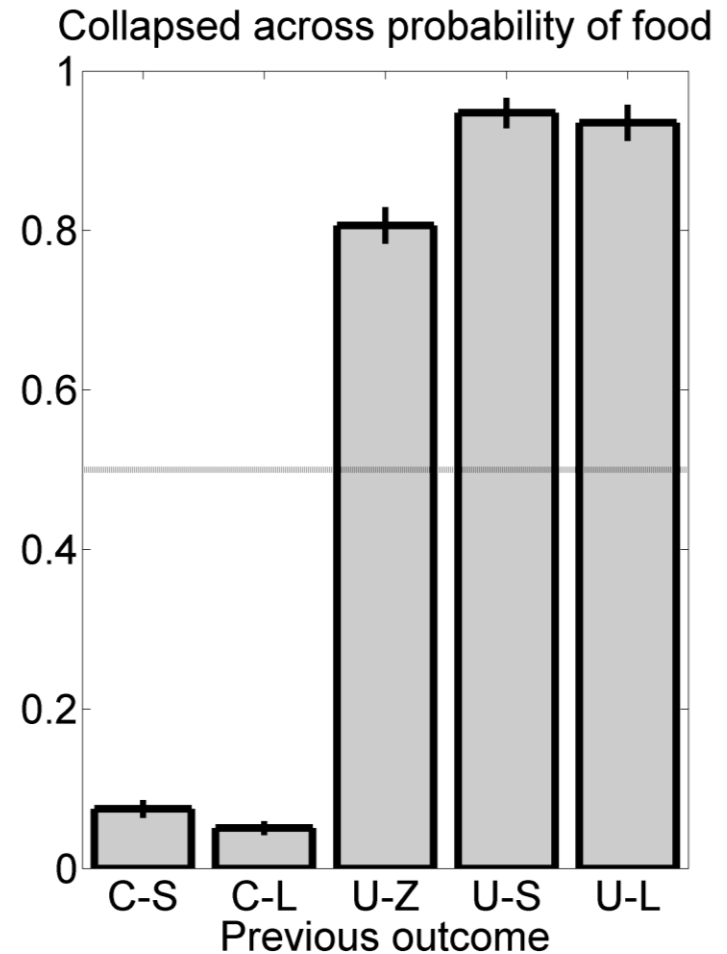
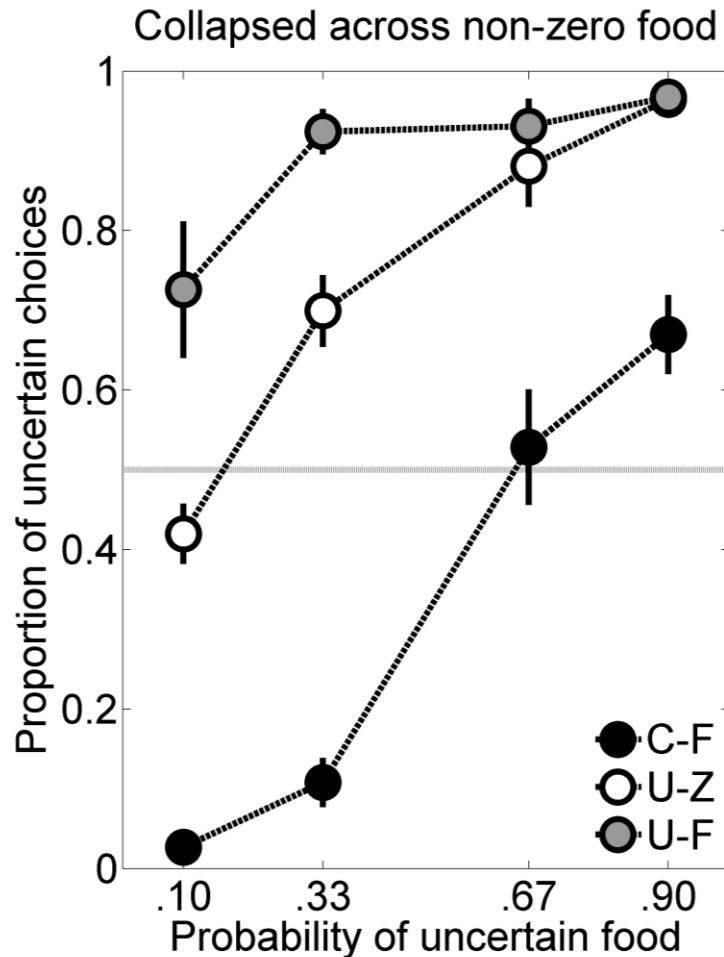
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Sequential probabilistic choice



Sequential probabilistic choice

- $P(\text{uncertain food}) = .90$
 - $E(\text{certain}) = 2.0$ pellets
 - $E(\text{uncertain}) = 5.4$ pellets
- Win-stay / lose-shift behavior
 - Expected:
 - U-S 3-pellet outcome \rightarrow shift to the certain side
 - Observed:
 - U-S 3-pellet outcome \rightarrow stay on the uncertain side



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Sequential probabilistic choice

- U-S 3-pellet outcome was greater than $E(\text{certain})$
 - Was the “win” relative to the certain side?
- If you win a “gamble” but the win is less than what you could have received for a more certain outcome, how likely are you to continue “gambling”?



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Methods

- **24 rats**
- **Choice:**
 - **Certain outcome: 2 or 4 pellets**
 - **Uncertain outcome:**
 - **Group 1-11: 1 or 11 pellets**
 - **Group 2-11: 2 or 11 pellets**
 - **Group 4-11: 4 or 11 pellets**
 - **20-s FI between choice and food availability time**
 - **P(uncertain): .1, .25, .33, .50, .67, .75, and .9**



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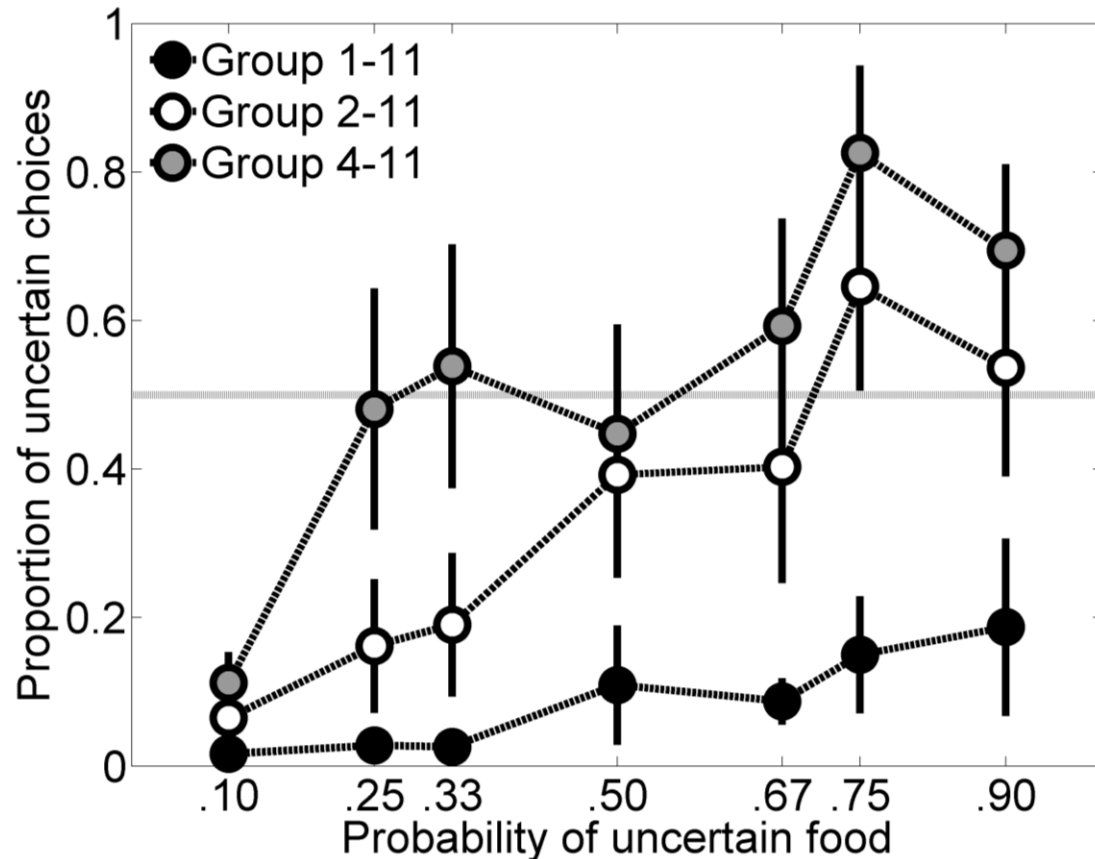
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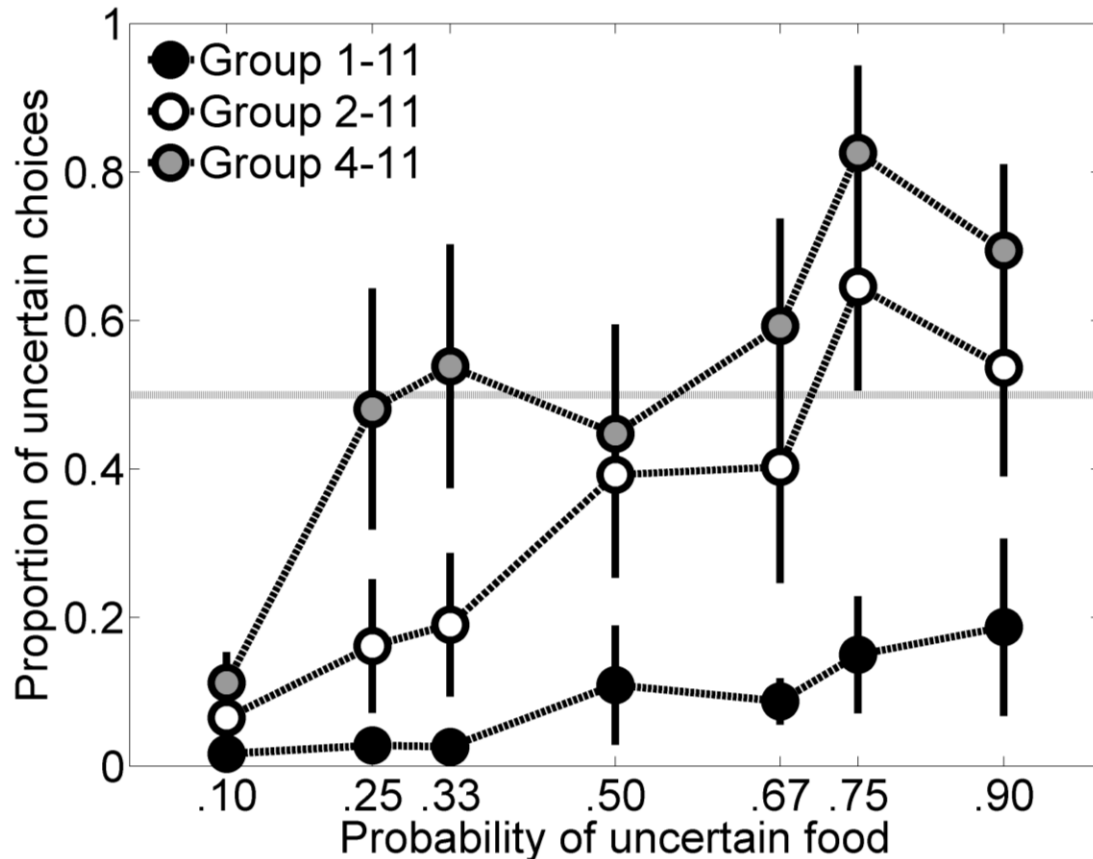
Results: Global choice behavior

- Increase in uncertain choices with $p(\text{uncertain food})$
- Group 1-11 chose the uncertain outcome least
- Expected value differences?



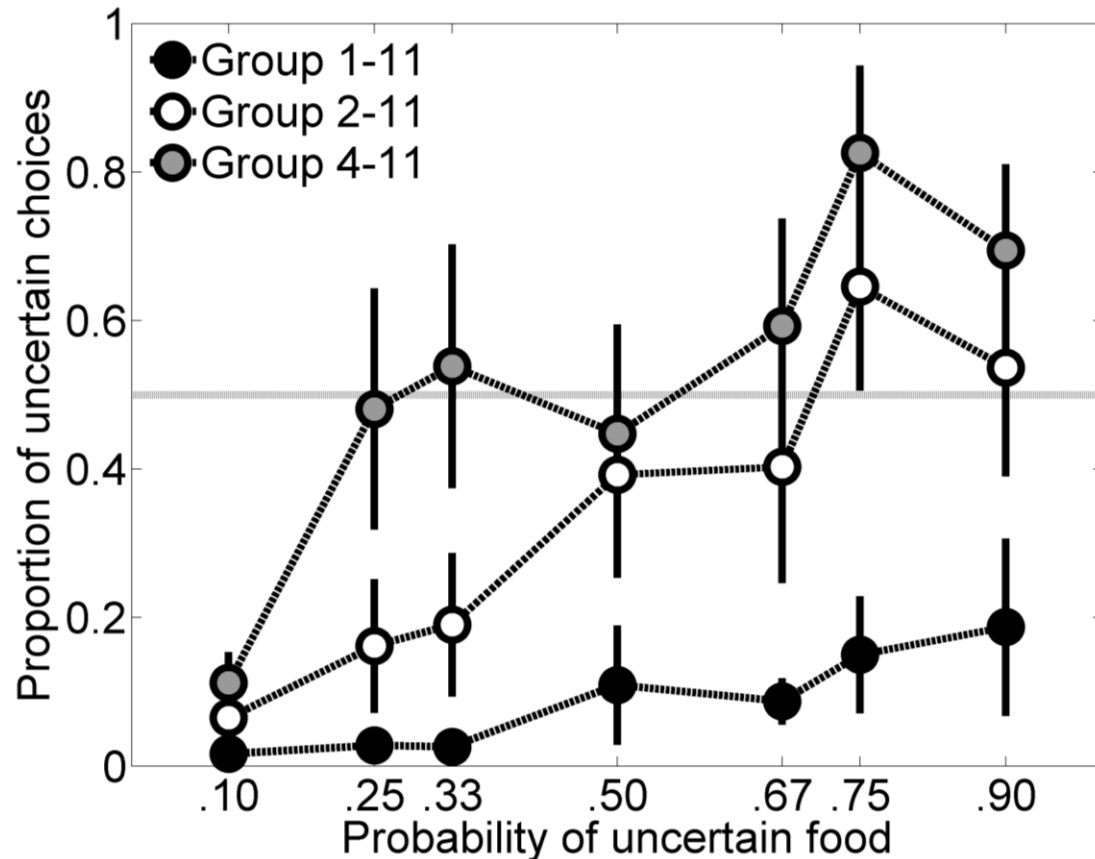
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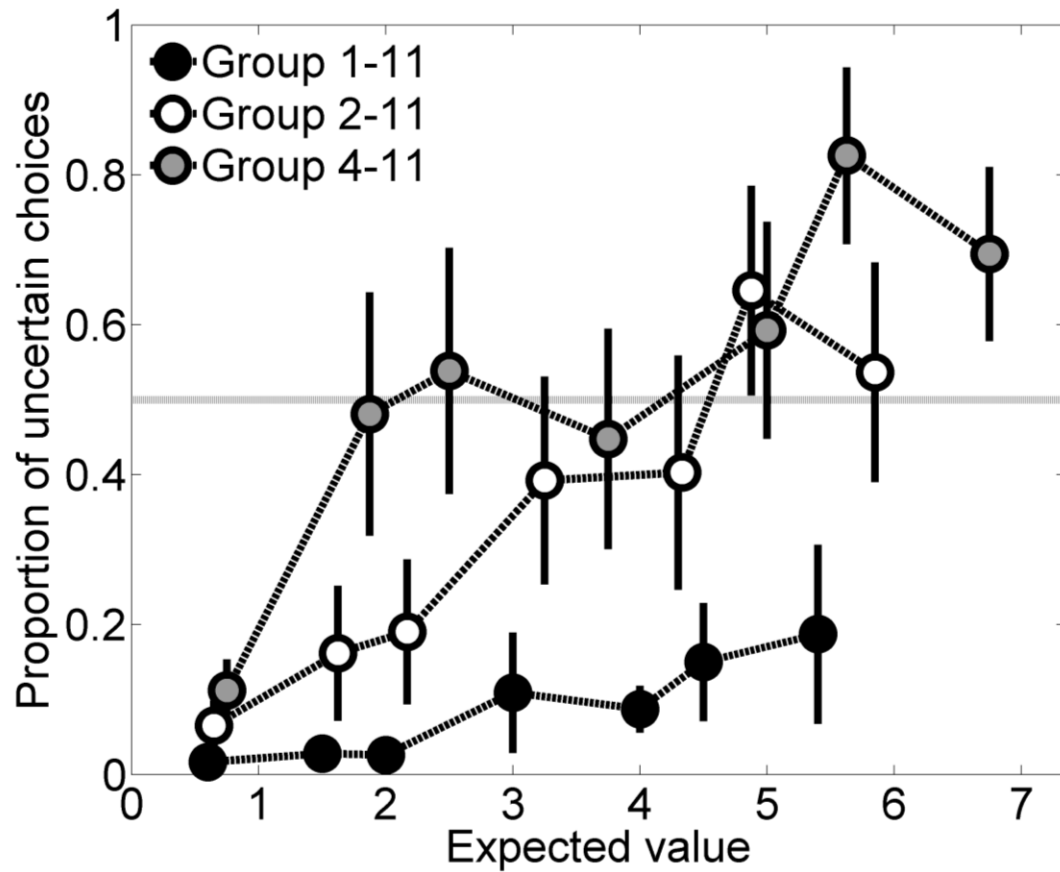
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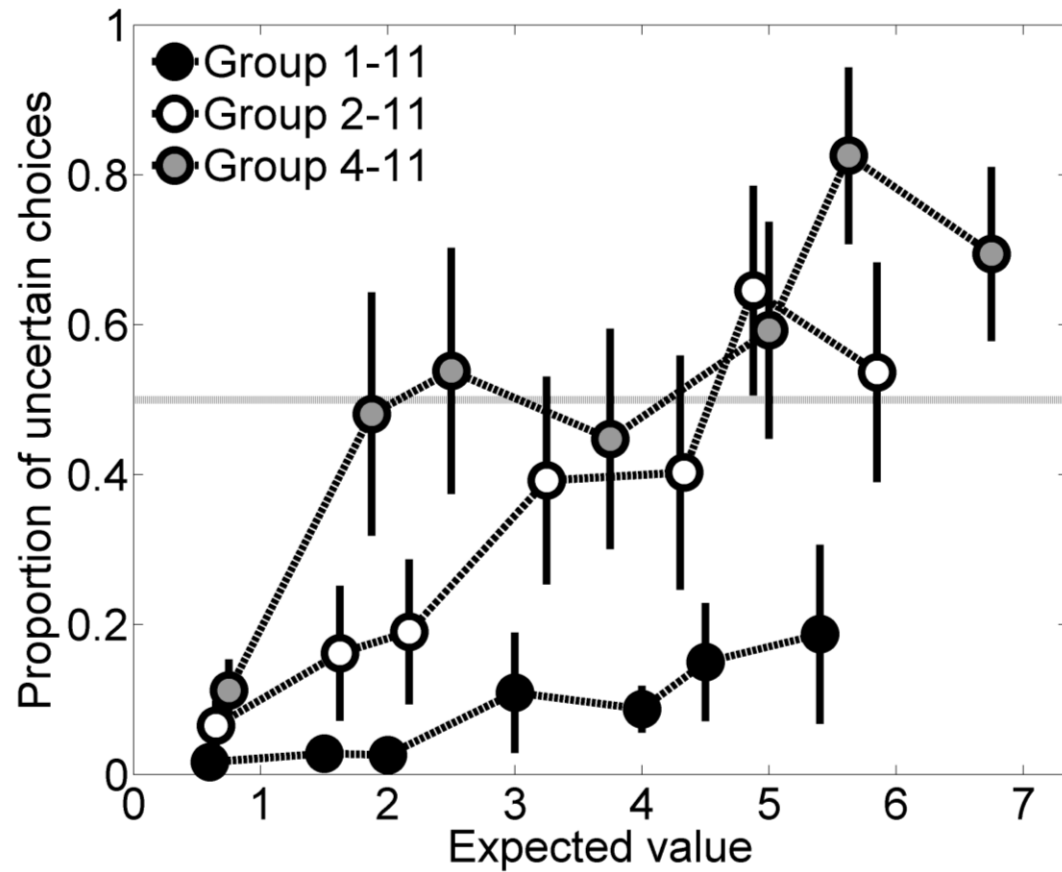
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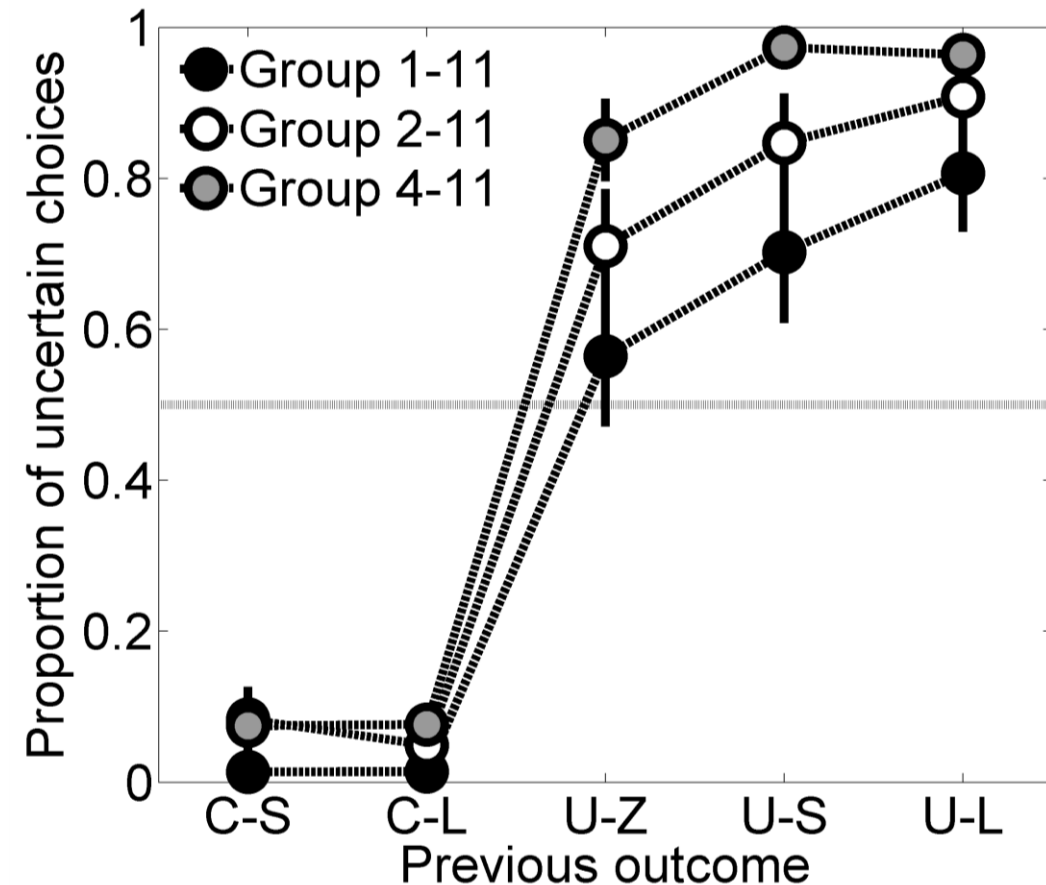
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Results: Local choice behavior

- Effect of group
- Effect of previous outcome
 - Group 1-11 chose the uncertain outcome less than Group 4-11



Discussion

- What affected probabilistic choice behavior?
 - Probability of uncertain food
 - Increase in uncertain choices with $p(\text{uncertain food})$
 - Magnitude of the uncertain-small outcome
 - Group 1-11 < Group 2-11 < Group 4-11
 - Previous outcome
 - Most like to gamble after winning a gamble



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Discussion

- Estimated that 1.3-1.9% of American adults are pathological gamblers
 - Welte, Barnes, Wieczorek, Tidwell, and Parker (2001)
- Implications
 - Pyrrhic victories
 - Can the desire to gamble be attenuated by providing several wins that are less than a more certain outcome?
 - Is such a loss more salient than an unrewarded gamble?
 - Does this make gambling futile?



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Thank you!

- Acknowledgements
 - Drs. Kim Kirkpatrick and Tiffany Galtress
 - Jeffrey Hyder
 - My rats
- Questions?